



E-TECH SOLUTIONS

Company Profile

For further information, Please contact us:-

Email: info@e-techsolutions.co.tz

Mob: +255 766304828/739520051

P.O.Box 438, Arusha, Tanzania

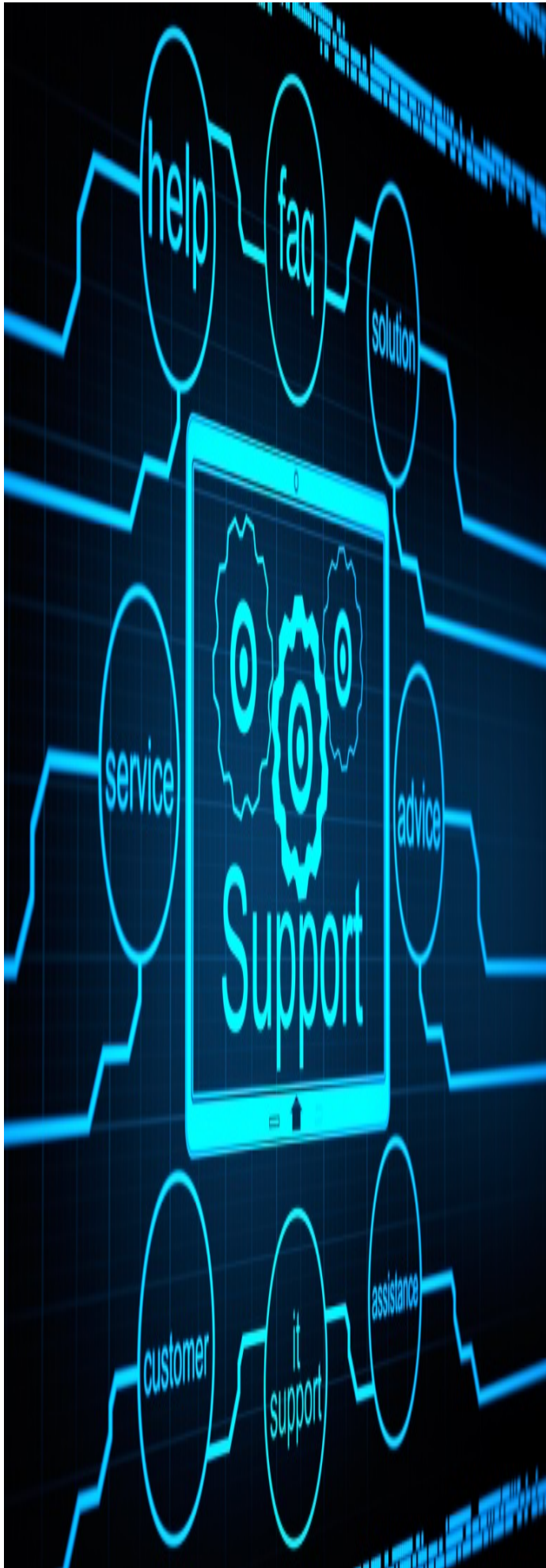


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BACKGROUND

E-TECH SOLUTIONS (ETS) is a Tanzanian privately owned company with registration number **459729**. E-tech Solutions is among the expertise and experienced company endowed with fully experienced experts in respect of Information and Communication technology services, Equipment sales and services, the fact that makes assurance in fulfilling of clients terms and conditions in quality and quantity.

The company has the following Certificates;

No.	CERTIFICATES	CERTIFICATES NUMBER
1.	Certificate of registration	459729
2.	TIN	105-072-856
3.	Business License	B 2996210

As a company, we maintain a very simple business language philosophy, we take pride that our company formed with multipurpose premises in mind intending to increase the degree of experience, dedication and professionalism in respect of our objectives. We aspire to be ahead of the competition when quality and performance are evaluated. The company experts work continuously in day and night hours (**Take note that: this shall be covered by the Act in respect of hours for work**) where it found necessary in saving clients time in higher degree of expertise in reserving parties contractual terms and conditions and at higher quality favorable to client and give professional advice to clients in order for them to avoid unnecessary losses.

E-TECH SOLUTIONS has several values which we hold in high regard and we impart these values in every member of our team. These values are charity, honesty, fortitude, reliability, integrity, temperance, faith and hope. We believe that these values set us as a step above the rest and allow our team members to provide high quality services in every professional and efficient manner.

1. EXECUTIVE SUMMARY

VISION

The company vision is to be among the best ICT services providers and Telecommunication services in Tanzania and to deliver the highest standards of customer's services.

MISSION

To become a globally leading IT solution & service provider through continuous organizational and process optimization, leadership and employee development, and a commitment to strategic alliances and open innovation.

SUPERVISION POLICY

The Company has a supervision system which is through and accurate.

Routine inspections, Supervision, surprise site checks and relief of Technicians are carried out day and night. Company experts work 24 hours wherever necessary in protection of the clients Business. Day to day operational report is compiled from daily reports and a copy is sent to the client as a technical advice so as to acquaint the client on extra-damage and any other information for safety of the client's similar properties.

2. COMPANY OVERVIEW

The company performs its duties according to the covenants in the contract agreement and other specifications mutually agreed with the client. The management puts emphasis on reliability and quality in providing the aforementioned objectives. The company vision is to be among the best ICT services providers and Telecommunication services in Tanzania and to deliver the highest standards of customer's services. We aim to match up to these expectations.

- **Company summary:** *E-tech Solutions* is registered in Tanzania to provide quality ICT Solutions in five areas of **Small Enterprises, Medium Enterprises, and Organizations (SME)** but also **private Companies** and **Individual clients**. Our team of highly skilled Technical persons has provided innovative solutions to our existing clients. This has helped build strong confidence to the customers in the services and solutions we offer.

We plan to achieve more of this through provision of reliable technologies and innovative solutions. We have carried forward both the good practices and quality services to our clients.

New customers should expect plenty of ICT innovations, around systems they may already have or new systems that might help them improve on the way things are done. Also they should expect better services regarding; supplies, maintenance, support and so on. E-tech solutions is unique because we do not only offer supplies, maintenance, support Install/ setup systems, but we also fine-tune (customize) these Services to our client's needs, in order to provide operational, cost-effective and relevant solutions.

- **Markets and services:** We intend to make our clients get a return on their information Technology investment by supplying, maintaining, supporting, developing, optimizing and customizing both existing and new ICT equipment and systems to deliver desired or enhanced results.
- **Operational structure:** The Company experts technically shall assess the problems through full expertise and modern expert's equipment from the Company immediately after the agreement with the client's.

The experts shall technically notify the client about the assessed problem then further agreement between client and the company may be entered to make good the property.

- **Rate charges:** The rate charges are subject to negotiations and they differ from site to site due to the nature/extent of the problem.

3. BUSINESS DESCRIPTION

We are **NOT** just IT Vendors but once you become our client we also become your partner and support your business throughout.

Our core business has been positioned around making organizations/companies achieve the most out of their ICT investments by way of providing our **premium services** which include:

- Supply and leasing of computer equipment and accessories
- Repair and Maintenance of IT equipment (servicing, repair and installation of Networking (cabling & wireless networks, LAN, WAN, VPN, VLAN, Proxy servers, and mail-servers) in both Linux and windows platform.
- IT Security (Firewalls, Intrusion detection, Anti-virus, Anti-spam, Anti-spyware).
- CCTV Installation
- Power Backup Installation
- Data Recovery
- Systems Integration (Deployment of various applications/ software)
- Software development and Web development
- Installation of Mobile Network booster
- Financial Systems Audit & Disaster Recovery (Asset Tracking, Backup & Restoration, and compliance to Industry-accepted Best practices).
- ICT Consultancy (Assessment, Analysis, recommendation, and reporting on ICT Infrastructure and solutions based on client needs).

Clientele base: *E-tech Solutions* has a variety of clients ranging from Government Organizations, Corporate private companies, Institutions, individual client's and NGOs.

4. SERVICES AND TECHNICAL

E-tech Solutions has one of the most efficient and best technical support teams in Tanzania. We have a team of network expert, Desktop Technicians, Server expert, software developer and so on and we are still growing. Most of the experts we have are certified in different fields in which they are allocated and with experience of between 3 to 10 years of service.

- **Service offered:**

- ◆ Structure Cabling (Networking: LAN / WAN /Fiber/Network booster)
- ◆ Desktop support
- ◆ Telecommunication services
- ◆ Security System services
- ◆ Computer services and repair
- ◆ Annual Maintenance Contracts
- ◆ Enterprise / Infrastructure Solutions
- ◆ Uninterrupted Power solution
- ◆ Networking Installation and server configuration
- ◆ Workshop & repair center

- **Supplying:** We supply Computer hardware and software at attractive prices and advice our clients on the ideal products, with competitive prices.

Upon request to purchase a computer and related equipment, we do a need analysis to access the requirement of our customers. We then recommend computers and accessories with specifications that will be able to deliver as per requirement.

5. OPERATING PLAN

The team consists of highly motivated and experienced personnel capable of successfully handling any kind of assignment and go over and above the expectations of our customers. The team is made up of graduates from renowned Universities and Colleges with enough experience in handling various challenges and specific requirement and needs of our customers.

- **Our expert team:** We have a well-trained/Qualified expert's team which troubleshooting problems and take prompt action.

We have a standby well trained/Qualified and equipped team for emergency cases which in the entire time ready to rush to any location which requires immediate service.

- **Corporate Planning:** We always involve the employees in decision making for the purpose of rendering the best service to our clients. In this regard we have a **Recruitment** and Disciplinary Committee comprising the Employees only.
- **Equipment used:** Our expert team is supplied with site wears and also working tools of varieties depends on the natured task to be affected (in short the Company is endowed with enough working tools).
- **Transport:** The Company has Vehicles for transporting its man-power to the site wherever necessary and at any time.

6. HEALTH, SAFETY & ENVIRONMENT POLICY

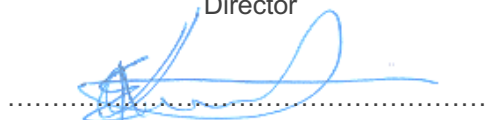
Our company is committed to ensuring a safe and healthful workplace and protecting the environment. We believe that safety and protecting the environment is good business and that all work-related injuries, illnesses, property losses and adverse environmental impacts are preventable.

To fulfill this commitment, our Company will:

- Ensure that management accepts full responsibility for protecting workers and the environment.
- Give health, safety and environmental considerations equal status with the Company's other business objectives and integrate them into all aspects of our work.
- Work actively to continuously improve health, safety and environmental performance.
- Only start work after confirming that essential health, safety and environmental protection systems are in place, and willingly suspend activities if safety, health or the protection of the environment would be compromised.
- Encourage supervisors and workers (employees and contractors) to be individually responsible for identifying and eliminating hazards, preventing injury to themselves and others, and preventing adverse environmental impacts.
- Provide personnel with sufficient training, resources and systems.
- Provide and maintain properly engineered facilities, plants and equipment.
- Minimize waste generation, air emissions and other discharges from our activities to the environment.
- Actively monitor, audit and review to improve systems, processes, health, safety and environmental performance.
- As a minimum, ensure regulatory compliance at all times.
- Hold contractors and third parties accountable for adhering to the Company's health, safety and environmental policy and audit contractor systems and procedures to ensure satisfactory health, safety and environmental performance.
- Hold supervisors accountable for ensuring and promoting a safe and healthful workplace and the protection of the environment within their areas of responsibility by ensuring that workers are knowledgeable and have access to:
 - Publications of the latest applicable laws and regulations
 - Health, safety and environment rules and safe work standards
 - Operating and critical task procedures
 - Emergency response procedures
 - Environmental protection requirements
- Hold workers at all levels accountable for being fit for work at the beginning and throughout their shifts and when on call.
- Develop, implement and manage a system of accountability for health, safety and environment roles and responsibilities at all levels of the company. Inform employees and contractors of this policy, and make it available at all Company worksites.

We firmly believe responsibility for application of this policy rests with management, employees and Contractors associated with our Company.

Emiliany Anthony Kondela
Director



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Email: info@e-techsolutions.co.tz

Mob: +255 766304828/739520051

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7. OUR MANAGEMENT TEAM

NAMES	QUALIFICATIONS	EXPERT
<p>Mr. Emiliany A. Kondela Position: Director</p>	<ul style="list-style-type: none"> ✓ Diploma in Business information and Communication Technology. ✓ Cisco Certified Network Associate. ✓ Certificate in Computing and Information Technology 	<ul style="list-style-type: none"> ✓ Computer Maintenance and repair. ✓ Software installation. ✓ Network Installation and structure cabling design. ✓ GSM/3G/4G Mobile Signal boosters. ✓ Security systems installation (CCTV, Smoke detector, Fire alarm, electric fence). ✓ Web design and hosting.
<p>Mr. Erick A. Kondela Position: Manager</p>	<ul style="list-style-type: none"> ✓ Bachelor in Computer Application. 	<ul style="list-style-type: none"> ✓ AI ✓ Software developer ✓ Database designer ✓ Server Configuration ✓ Mobile app developer
<p>Mr. Emmanuel Mathias Position: Operation Manager</p>	<ul style="list-style-type: none"> ✓ Bachelor of Arts in Economics 	<ul style="list-style-type: none"> ✓ Customers management skills ✓ Team management and administrative leader ✓ Data evaluation ✓ Strong problem solver

Our honest, complete transparent process begins with us truly listening to the client. From there, we partner with them to find their ideal solutions.

As an independent company, we can work with a variety of vendors to ensure we offer our clients the most appropriate, cost-effective fit for their needs. Our capabilities are magnified by the breadth of our presence in Tanzania as well as our technicians’ wide range of knowledge, which allow us to respond quickly and effectively to critical needs.

Our Goal is to be the premier service provider in Tanzania that raises the level of service standards above our competitors in both quality and customer satisfaction!

SOME OF OUR SATISFIED CUSTOMERS

YEAR	PROJECT NAME	CLIENT NAME	TYPE OF SERVICES
2019 & 2020	Mobile signal boosters (GSM, 3G and 4G)	Mkomazi National Park (TANAPA)	Installation of Mobile signal boosters at Mkomazi National Park. Main office (Zange Gate & Kisima ranger’s office). Installation of Mobile signal boosters in new staff houses at Mkomazi National Park.
2020 & 2021	Computer repair	CASEE	Repairing of computers, updating Anti viruses, blocks of social websites, blowing computers and IP configuration.
2020	Mobile signal boosters (GSM, 3G and 4G)	Kilimanjaro National Park (TANAPA)	Installation of Mobile signal boosters at Kilimanjaro National Park. Main office (Marangu Gate).
2020 & 2021	Computer repair and CCTV installation	Vianney’s Untamed Expeditions	Computer repair at Vianney’s offices and installation of security system; such as CCTV Cameras and Fire Sensors.

For further information, Please contact us:-

2021 & 2022	Repairing	FSA Mkolani Saccos Ltd	Repairing of Computers, Photocopy machine and dot matrix printers.
2022	Supplying	FSA Mkolani Saccos Ltd	Supplying of Dot Matrix printer, UPS and Air cooler.
2021	Software Development	GG Telemedicine	Design and Developing Hospital Management System
2021	Microfinance Software Installation	Mapambazuko Saccos Ltd	Installation and configuration of Microfianance Software
2022	Supplying	Mapambazuko Saccos Ltd	Supplying of Desktop Computer, Laptop Computer and Network Printer.
2022	Installation of CCTV Camera	Catholic Church, Tegeta nyuki Parish	Installation and setup of IP CCTV Camera.
2022	Supplying	Ndigwako Software Inc	Supplying of Cisco network equipments and time attendance.
2022	Installation of CCTV Camera	NSSF	Installation of CCTV Camera at Nssf branchies

8. OUR CONTACTS

OFFICE LOCATION

MAIN OFFICE

ARUSHA

E-TECH SOLUTIONS

P.O.BOX 438

ARUSHA, TANZANIA

Mob: +255 782520051, 739520051

Location: Bondeni Street, opposite Azania Bank.

BRANCH

E-TECH SOLUTIONS

P.O.BOX 10132

DAR ES SALAAM-TANZANIA

Mob: +255 766 304 828/ 782520051

Location: Tabata Shule, Mapambazuko House

EMAIL: info@e-techsolutions.co.tz

etechsolutions24@gmail.com

Website: www.e-techsolutions.co.tz



TANZANIA

Form 5
BRELA
BUSINESS REGISTRATIONS AND LICENSING AGENCY
No. 459729

Certificate of Registration
The Business Names (Registration) Act (Cap 213)

I HEREBY CERTIFY THAT **E-TECH SOLUTIONS** this 29th day of **AUGUST** year **2019** has been duly registered pursuant to and in accordance with the provisions of the Business Names (Registration) Act and the Rules made thereunder, and has been entered the Number **459729** in the Index of Registration.



GIVEN under my hand at Dar es Salaam this 29th day of **AUGUST** **TWO THOUSAND AND NINETEEN**.




Registrar of Business Names

NOTE – This certificate must be kept in a conspicuous position at the principal place of business. Any change in the particulars originally registered must be notified to the Registrar within twenty eight days.

Form 21


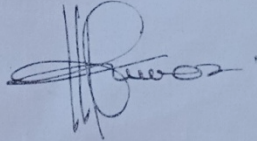
 **TANZANIA** 
BUSINESS REGISTRATIONS AND LICENSING AGENCY

Extract date and time: 29/08/2019 06:47:02
Registration date and time: 29/08/2019 06:46:55

The Business Names (Registration) Act (Cap 213)

Extract from Register

1. Name of Business:	E-TECH SOLUTIONS
2. Registration number:	459729
3. Principale Place of Business:	Region Arusha, District Arumeru, Ward Imbaseni, Postal code 23324, Bondeni Street, near Hortanzia Coffee Farm
4. Contacts:	Email emikofaith@gmail.com, Phone 0692832147, P.O.Box 438
5. Business activity:	6399 - Other information service activities n.e.c., Main activity
6. Propriator/Partners:	EMILIANY ANTHONY KONDELA
7. Authorized to Operate Bank Account etc:	EMILIANY ANTHONY KONDELA

 
Registrar of Business Names

Information printed from the Register of Business Names is true and complete as per extract generation date and time. Please be advised to refer to the Online Registration System at BRELA (ors.brela.go.tz) for an up-to-date information regarding given Business Name.




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P.O.Box 438, Arusha, Tanzania

TFN. 226
(Rev. 2/96)



BIO: 31787

JAMHURI YA MUUNGANO WA TANZANIA

LESENI YA BIASHARA

B 3508900

(Imetolewa chini ya Sheria ya Leseni za Biashara Na. 25 ya Mwaka 1972 marekebisho ya mwaka 1980 na masharti yaliyo nyuma)

*Futa isiyotakiwa.

1. Ofisi iliyotolewa ARUSHA CITY COUNCIL

2. Nambari ya Ushuru wa mapato 105-072-856


3. Leseni imetolewa kwa E-TECH SOLUTIONS
kuendesha biashara ya TECHNOLOGY & COMPUTER SERVICE
katika Wilaya/Kanda* ya ARUSHA Mtaa LEVDIWA

4. Ni ya Shina/Tawi*
Ada Sh. 82,000/- Nambari ya Stakabadhi 468730
ya tarehe 1/09/2020

5. Mpya inaendeleza* muda wa Leseni Na. B9996210
ya tarehe 10/10/2019

(ii) Muda wa leseni hii utaishia 30 Juni 20 21

Tarehe 1/09/2020
Box ARUSHA


Sahihi na Mhariri wa Ofisi ya Leseni
Arusha City Council
O. Box 3013, Arusha

GP-Dsm